

# **Going Beyond** the Basics to Delight **Customers**

### **CRM Applications & Management**

CRM done right is a system that can help you understand your clients' needs and track vital information required to strengthen relationships, improve the customer experience, revolutionize how you go to market with new products and services while empowering you to keep your promises to your customers.

We have thousands of projects under our belts as a Microsoft preferred Dynamics CRM partner. Our hands-on knowledge and extensive CRM skill sets will help you achieve your strategic goals.

## **Services That Transform Your Business & Engage Customers**



### **Advisory Services**

Our experts will uncover the best CRM strategy for your organization using best practices.



#### **Systems Integration**

Gain deeper insights into your customer base with an integration into Microsoft Dynamics CRM.



### **Full Microsoft Dynamics CRM Implementation**

Enhance your entire application suite with an end-to-end solution.



#### **Fully Managed Services**

As a top Dynamics CRM partner, we can completely manage the platform for you, from inception to deployment.



### **Customer Self-Service Automation**

Reduce requests with a self-service portal and automation tools that provide content that they need.



#### Marketing & Sales **Automation**

Automate time-consuming tasks and free up energy for parts of the sales and marketing process that require hands-on work.



### **Seamless Migration**

We'll guide your migration process to minimize data loss, improve data quality and bring your customer information together in the formats that work for your systems.















### **Incident Tracking & Case Management**

Turn your unhappy customers into advocates with efficient and quick response to customer issues.



### **Maintenance & Support**

Focus on more strategic or specialized by letting us take over the routine maintenance of your systems.

### You Can Count on Us...

### We Have Strong Partnerships & Certifications

We hold 100s of certifications across the top technology platforms, operate to the highest security standards and have been on the Inc. 5000 fastest growing companies list since 2012.





















### We've Done this Before

### 1,000+

**Professionals** 

### 24x7

Managed Services

### 400+

Clients

### 1,000,000s

Of Lines of Code

#### 100+

Heterogeneous Environments Integrated

### 1,000,000+

Active Users Supported Across our Managed Applications

### 200,000+

Databases Supported (All major platforms)

### **Technology Capabilities**

#### Web/Front End/Mobile/UX

- HTML, CSS (Bootstrap)
- JavaScript Frameworks (Angular, React)

#### **Application Platforms**

- Microsoft Dynamics 365 CRM
- SharePoint
- Custom .NET
- CMS Solutions Agility, SiteCore, EpiServer
- Office 365
- Azure

#### System Integration

- BizTalk
- SSIS

#### **Data & Visualization**

- SQL Server, Oracle, IBM, MongoDB
- Power BI, Tableau, OBIEE
- SSRS

#### **Consulting Services**

UX

