

Strategic Co-Existence: Orchestrating PeopleSoft and Oracle Cloud ERP Symphony

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We've Done this for
17+ years

1200+

Consultants focused on Cloud
deployments and managed services

1000+

Implementation
Experience

10+

Years Cloud
Experience

500+

Customers with
average lifespan of
7+ years

12+

Focused
Industries

\$25M

Invested \$25M in IP that improves
the service experience and drives
efficiency

datAvail

We are a Consulting/managed services partner specialize in translate
your IT technology asset into business value....

Our Technology Partners

ORACLE

Partner

18

ORACLE SPECIALIZATIONS

Gold

Microsoft Partner

Microsoft

aws partner
network

Project Services



Health
Checks &
Assessments



Accelerated
Cloud
Migrations



Data Migration
and
Conversions



Cloud
Consulting



Systems
Integration



Cost-value
Analysis



Regression
Testing



Upgrades



Optimization

Operational Managed Services



Managed
Services



Migrations,
Optimization,
Support



Service
Requests



Monitoring &
Incident
Response w/ SLAs



24x7 In-Office
Coverage



Proactive Services
(Health, Tune)

datAvail

Data & Security Compliance



We operate to **higher of** Datavail security policy & client controls documented in operational run book.



Operate and adhere to controls



PCI SAQ-D Self Assessment



ISO 27001:2019 (Information Security) & ISO 27701 (Privacy)



SSAE18 Type II SOC1 & Type II SOC2



Executed and adhere to numerous HIPAA Business Associate Agreements



US only delivery models for ITAR controlled data

Our Credentials



ORACLE

Partner

18



ORACLE SPECIALIZATIONS



20+ years
of delivering
excellent value



300+ Oracle Professionals
and growing



On-Prem & Cloud
Experience



150+ completed ERP
projects (**40+** Cloud
Transformation Projects)

Product Credentials / Certifications

- PeopleSoft HCM
- PeopleSoft Financials
- Oracle E-Business Suite (Financials)
- Oracle E-Business Suite (Supply Chain)
- Oracle ERP (Finance Cloud)
- Oracle HCM & Payroll Cloud
- Oracle Project Portfolio Cloud
- Oracle RMCS
- Oracle Subscription Mgmt. Cloud
- Oracle Inventory Cloud
- Oracle Demand Planning Cloud
- Oracle Supply Planning Cloud
- Oracle Procurement Cloud
- Oracle Order Management Cloud
- Oracle Sales/CPQ/Service Cloud
- Oracle Manufacturing Cloud
- Oracle EPM Cloud (ePBCS, FCCS, ARCS)
- Oracle Hyperion / Essbase
- Oracle PaaS Cloud
- Oracle Cloud Applications Architect
- Oracle Integration Cloud
- Oracle Cloud Database Architect
- Oracle Middleware Architect
- Oracle Apps Database 12.x → 19c
- Oracle Apps Middleware Technologies

Industry Experience

- Professional Services
- Public Sector & Higher Education
- Wholesale Distribution
- Oil and Gas
- Manufacturing
- Aerospace and Defense
- Chemicals
- Media, Sports & Entertainment
- Hospitality
- Travel & Transportation
- Retail



***FILL OUT THE SESSION
FORM FOR YOUR
CHANCE TO WIN!***

***Enter
to Win***



Free Beer for a Year!

Pramod Alluri

SVP, Datavail Solutions & Delivery



- ❖ Pramod, Vice President of Solutions & Delivery at Datavail
- ❖ Pramod brings unparalleled expertise across several industry verticals, including High Tech, Process, Communications, Media & Entertainment (CMT), Services, Hospitality, Manufacturing, Oil & Gas, and Public Sector, to name a few.
- ❖ He excels in building a **vision**, crafting **strategic roadmaps**, and driving execution to deliver mid to large-scale transformative business programs. His approach ensures horizontal and vertical alignment within organizations while deploying advanced technologies to deliver substantial and tangible business value.
- ❖ With a distinguished career spanning over 28 years, Pramod is renowned for his adeptness in solving complex business challenges, driving customer advocacy, leading business transformations, managing change, and facilitating adoption to achieve operational excellence and sustainability.



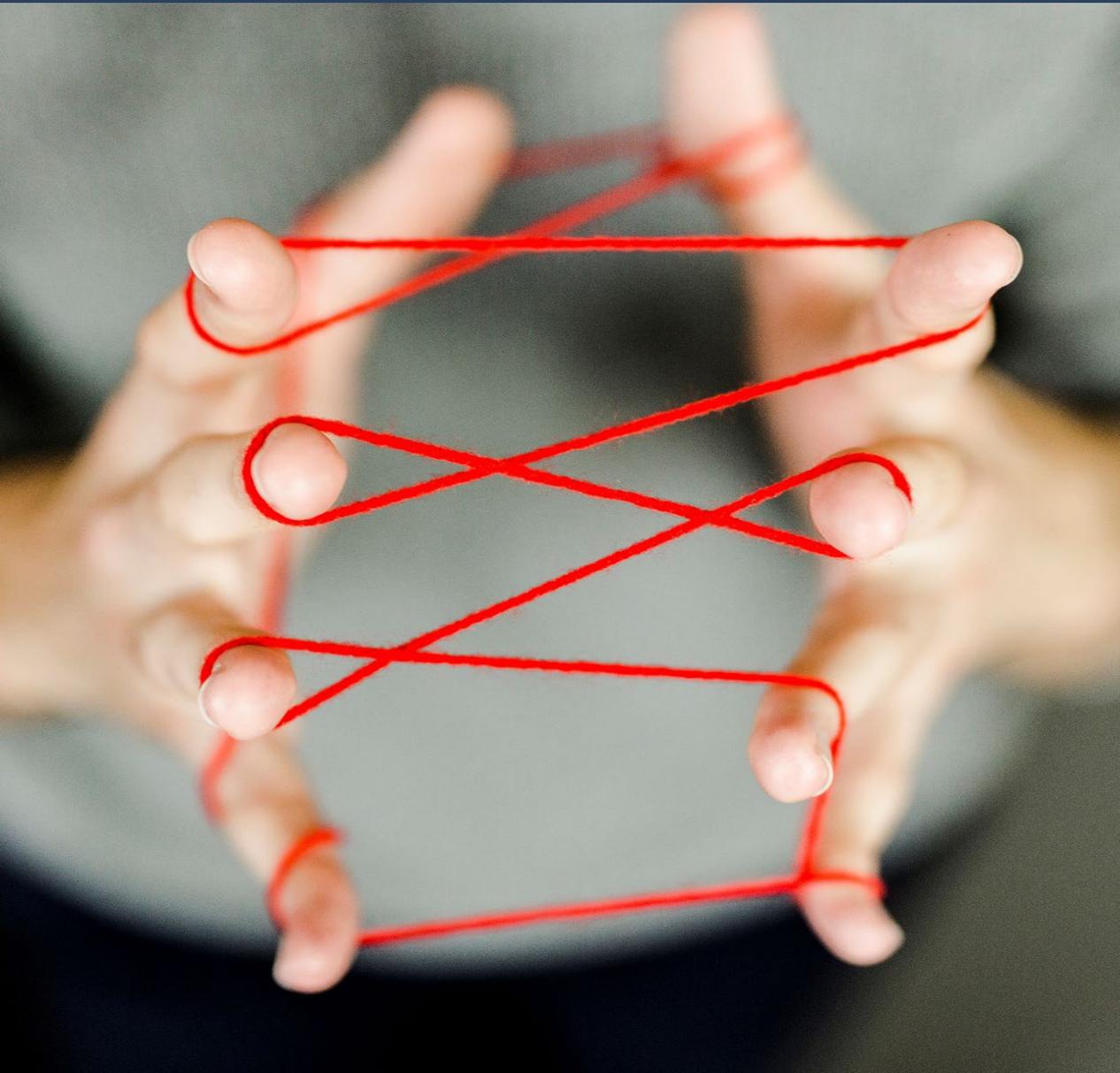
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Agenda



- Street Insights
- Executive Vision
- Challenges & Opportunities
- Case Study & Q/A

What we're Hearing



1000's

of applications used in an enterprise.

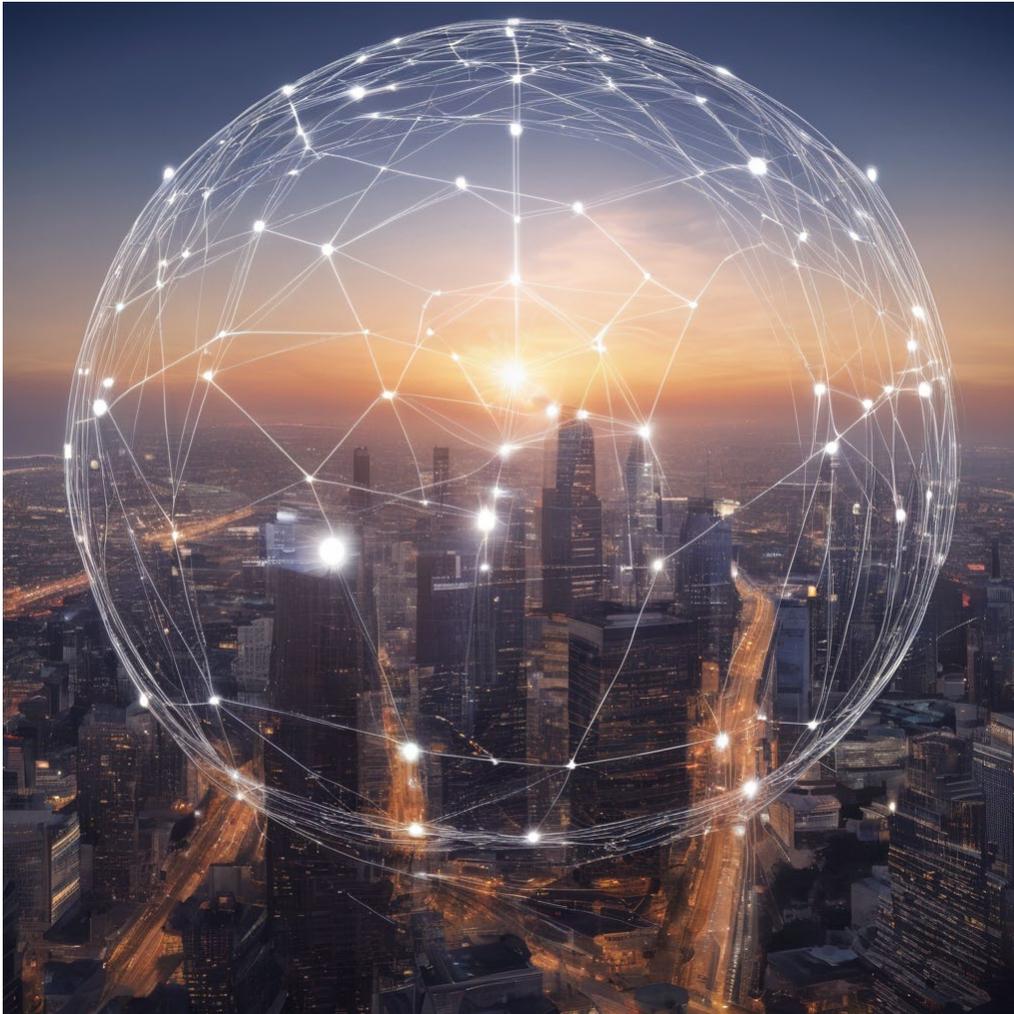
>80%

organizations have adopted multicloud strategies.

>40%

of in-house applications are still on-premises.

Executive Vision



Integrated Ecosystem: Creating a globally interconnected digital landscape that fosters seamless collaboration and drives collective growth.



Innovative Sustainability: Pioneering sustainable innovation to balance economic progress with environmental stewardship.



Customer Excellence: Elevating customer experiences by delivering tailored, impactful solutions that drive their success.

"Shaping Tomorrow's Enterprise through Strategic Insight and Connected Innovation."



Achieving the full potential of your connected enterprise is tough - *Why?*

"I'm pressured to achieve cost savings and reduce operational complexity."
CTO's Viewpoint



"We need more personalized interactions and significant operational efficiencies."
CIO Viewpoint

"We struggle to be agile and adopt ever-changing technologies."
CEO Viewpoint



"My organization is held back by inconsistent insights from stale data."
CFO/COO Viewpoint

Peoplesoft Ecosystem



Peoplesoft Integration Hub

Peoplesoft Integration Hub

EPM – Enterprise Performance Management
(Planning & Budgeting, Activity-Based Mgmt., Scorecard & Strategy, Data Warehousing)

FSCM – Financials/Supply Chain

CRM – Customer Relationship Mgmt.

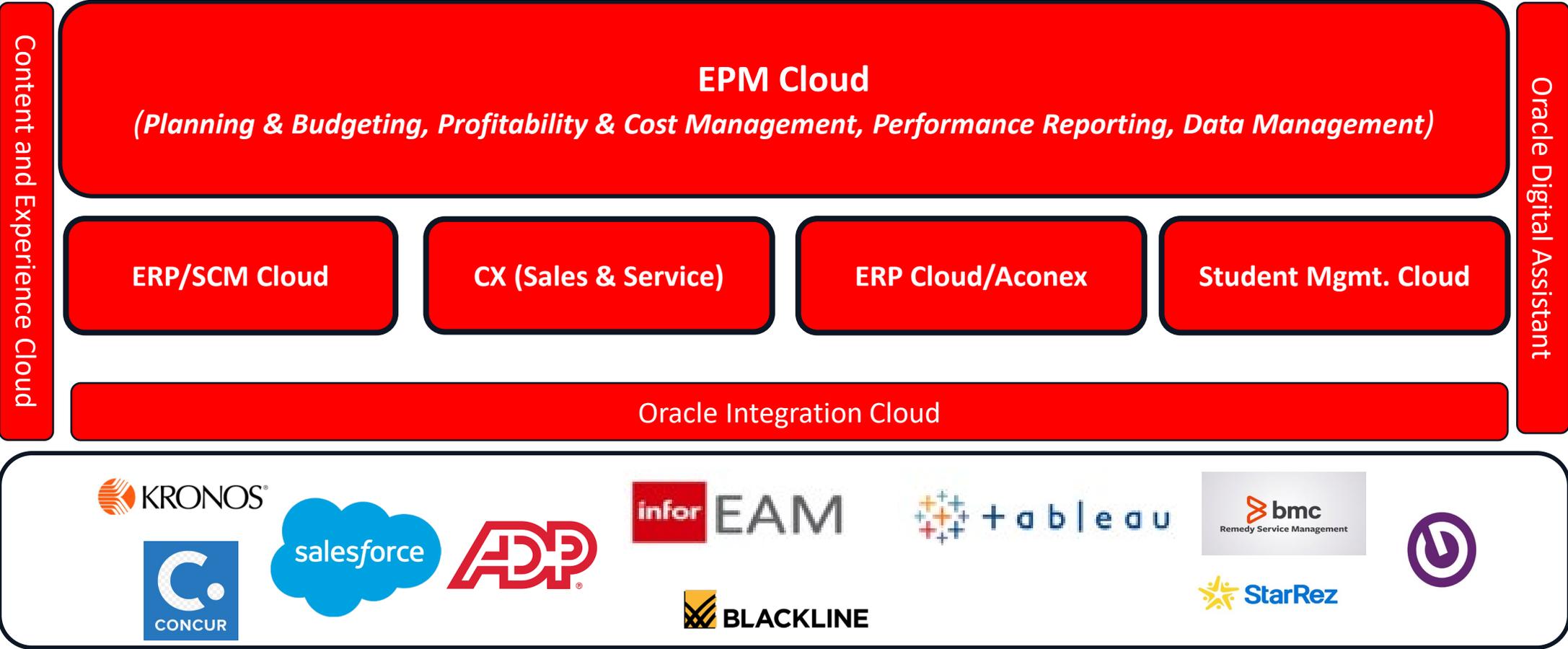
ESA – Enterprise Service Automation

Campus Solutions

Peoplesoft Integration Hub

KRONOS[®] salesforce ADP infor EAM tableau bmc Remedy Service Management StarRez CONCUR BLACKLINE

Cloud Application Alignment



Note: Oracle Cloud has Replacement option for 90+ % of Current 3rd Party Purpose built options

Cloud Application – What's So New



Certainly! Here is a list of net new features available in Oracle Cloud ERP that were not present in PeopleSoft:

➤ **Artificial Intelligence and Machine Learning**

- **Adaptive Intelligence:** Uses machine learning algorithms to analyze data patterns and provide actionable insights.
- **Intelligent Process Automation:** Automates routine tasks using AI-driven bots, enhancing efficiency and reducing manual effort.

➤ **Digital Assistant and Conversational User Interface**

- **Oracle Digital Assistant:** Provides a conversational interface for interacting with the ERP system, improving user experience and accessibility.

➤ **Continuous Innovation and Updates**

- **Quarterly Updates:** Regular, automatic updates that deliver new features and enhancements without the need for major upgrades.
- **Innovation Management:** Tools to capture, evaluate, and implement innovative ideas across the organization.

➤ **Advanced Analytics and Reporting**

- **Embedded Analytics:** Real-time, embedded analytics within the transactional user interface, allowing for instant decision-making.
- **Predictive Analytics:** Utilizes advanced analytics to forecast future trends and behaviors based on historical data.

➤ **Enhanced User Experience**

- **Mobile Accessibility:** Fully optimized for mobile devices, allowing users to access ERP functionalities on the go.
- **User Experience Personalization:** Advanced personalization options for the user interface to enhance productivity.

➤ **Cloud-native Benefits**

- **Scalability and Flexibility:** Cloud infrastructure that scales with business needs and provides flexible deployment options.
- **Disaster Recovery and Backup:** Built-in disaster recovery and backup capabilities to ensure business continuity.

Roadmap to Continuous Innovation applications - *How?*



HCM

Recruit to pay



ERP

Requisition to receipt



CX

Lead to invoice



Financial/Tactical Reporting

Oracle Integration simplifies modernization



✔ Synchronize any apps, data, and partners to automate end-to-end business processes

Prebuilt integrations

Adapters Recipes
Business Accelerators RPA

Core capabilities

App Integration File Server B2B
Visual Builder Process Automation Observability

Use cases

Recruit to on-board Publish to Social Channels
Invoice-to-payment Predictive Analytics
Order-to-invoice IoT
Guest Tracking eCommerce Personalization
360 Customer View Engineered Selling
Mobile extension Document Workflows
Digital Assistant Approval Workflows
Blockchain B2B Sales & Service

Flexible connectivity



Hybrid Cloud



Multicloud



Intra Cloud

100+ OCI cloud services

Database Storage
Logging & Metrics Data Integration
API Gateway Functions
Streaming Machine Learning
Events Identity & Access

1000s of cloud applications

Cloud ERP Database connectivity
Cloud HCM Enterprise Messaging
Cloud SCM Social Apps
Cloud CX Productivity Apps

100s of on-premises applications

Custom Applications
SAP
EBS
SOA

Oracle Cloud –Pre Built Adapters/Recipes



✓ Prebuilt [adapters](#) and [recipes](#) for hybrid and multi-cloud integration

ERP Connectivity

HCM Connectivity

Productivity and Social

CX Connectivity

Database Connectivity

Enterprise Messaging

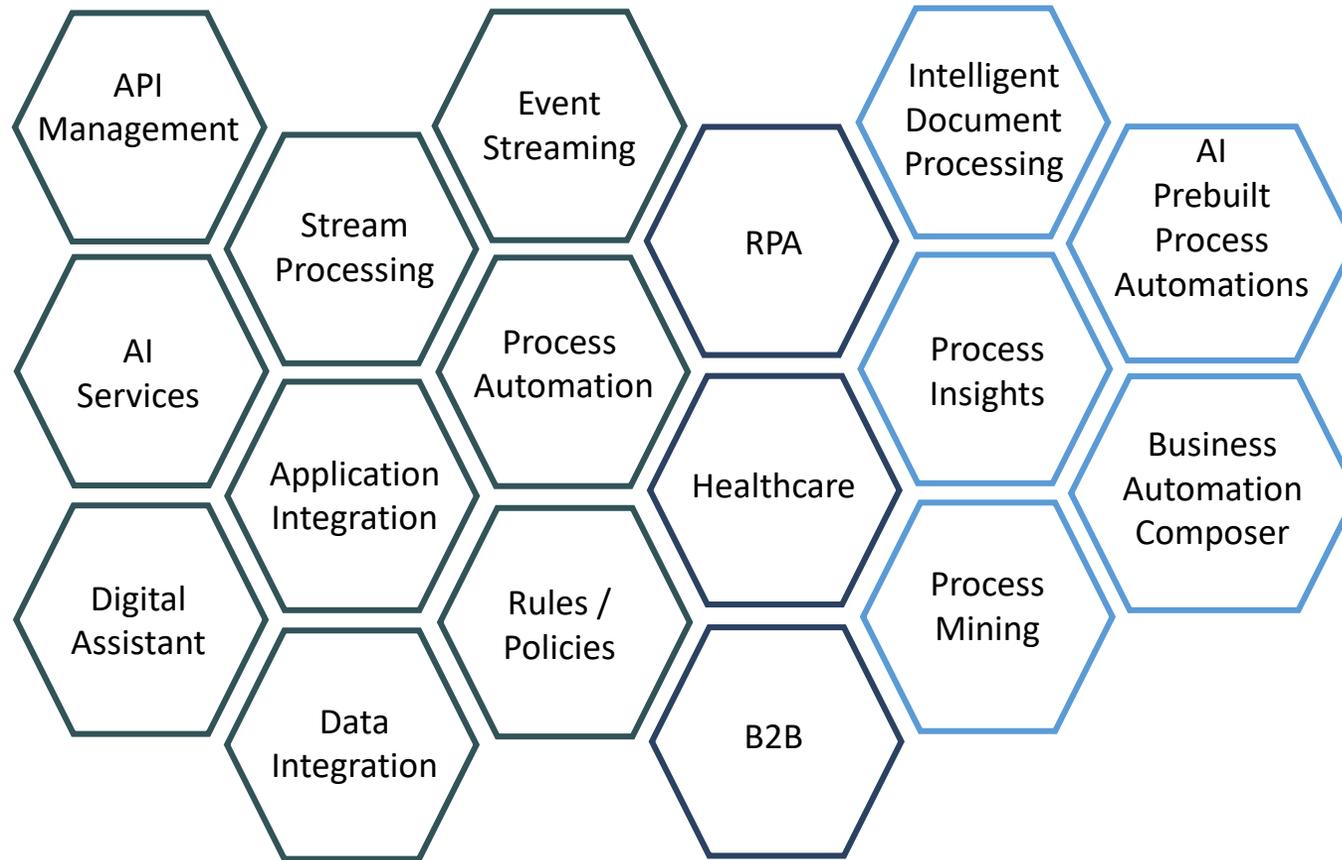
Technology Connectivity

RPA Connectivity

Future Proof

Limit maintenance and upgrade costs
Oracle supported

Oracle Intelligent Automation Strategy



Integration Modernization + Process Control + Response Automation

Integration & Automation Scenarios



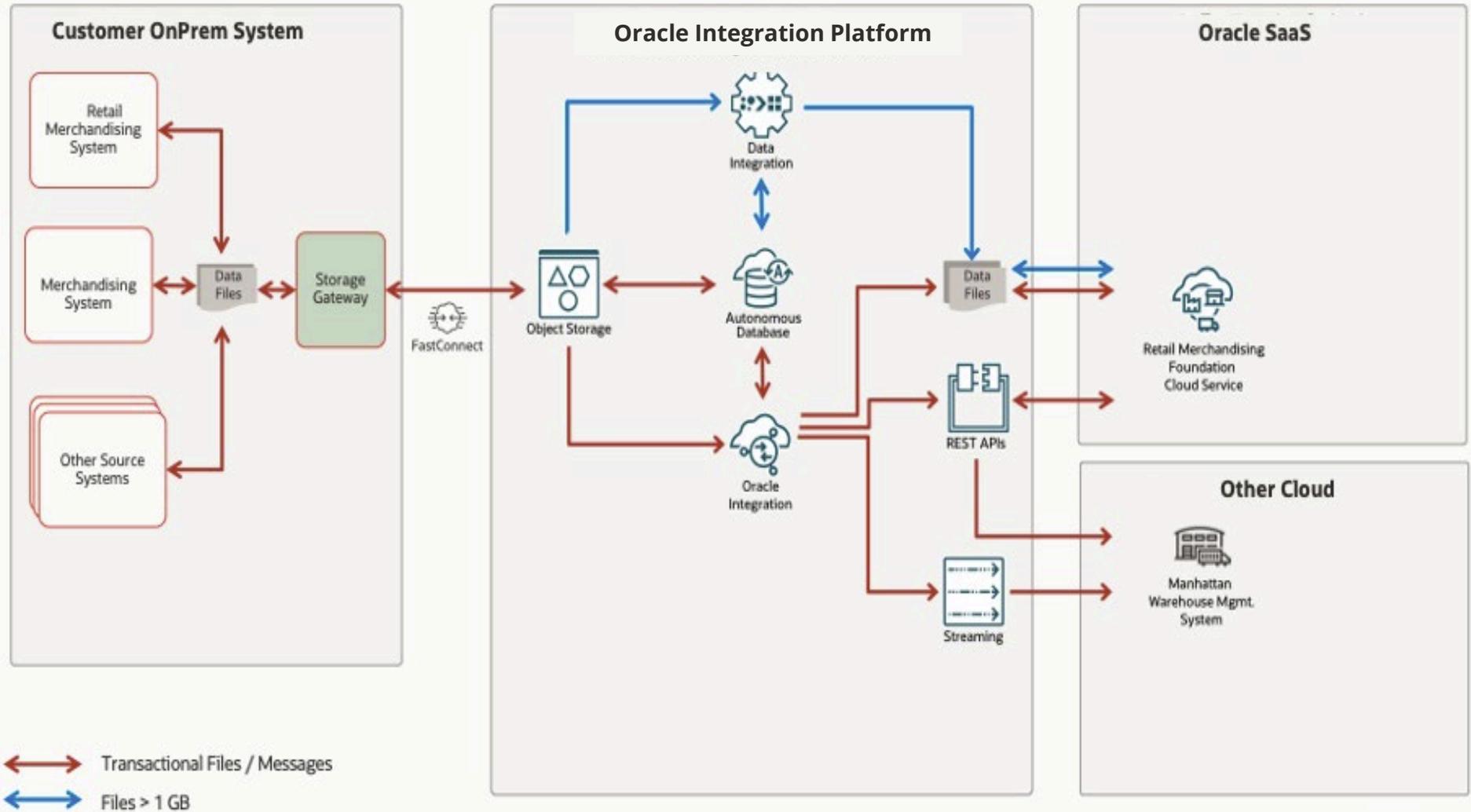
Scenario 1	Hybrid integration of on-premises applications to SaaS / cloud
Scenario 2	All on Oracle Cloud integration
Scenario 3	Multicloud integration
Scenario 4	Integration with Process Automation and AI services
Scenario 5	Integration with SaaS extensions such as product-led selling
Scenario 6	Integration with SaaS extensions involving conversational AI
Scenario 7	Integration with SaaS extensions involving ADB/APEX
Scenario 8	Integration for creating Modern Data Platform on OCI
Scenario 9	B2B Integration

Co-Existence integration of on-premises applications to SaaS / cloud reference architecture

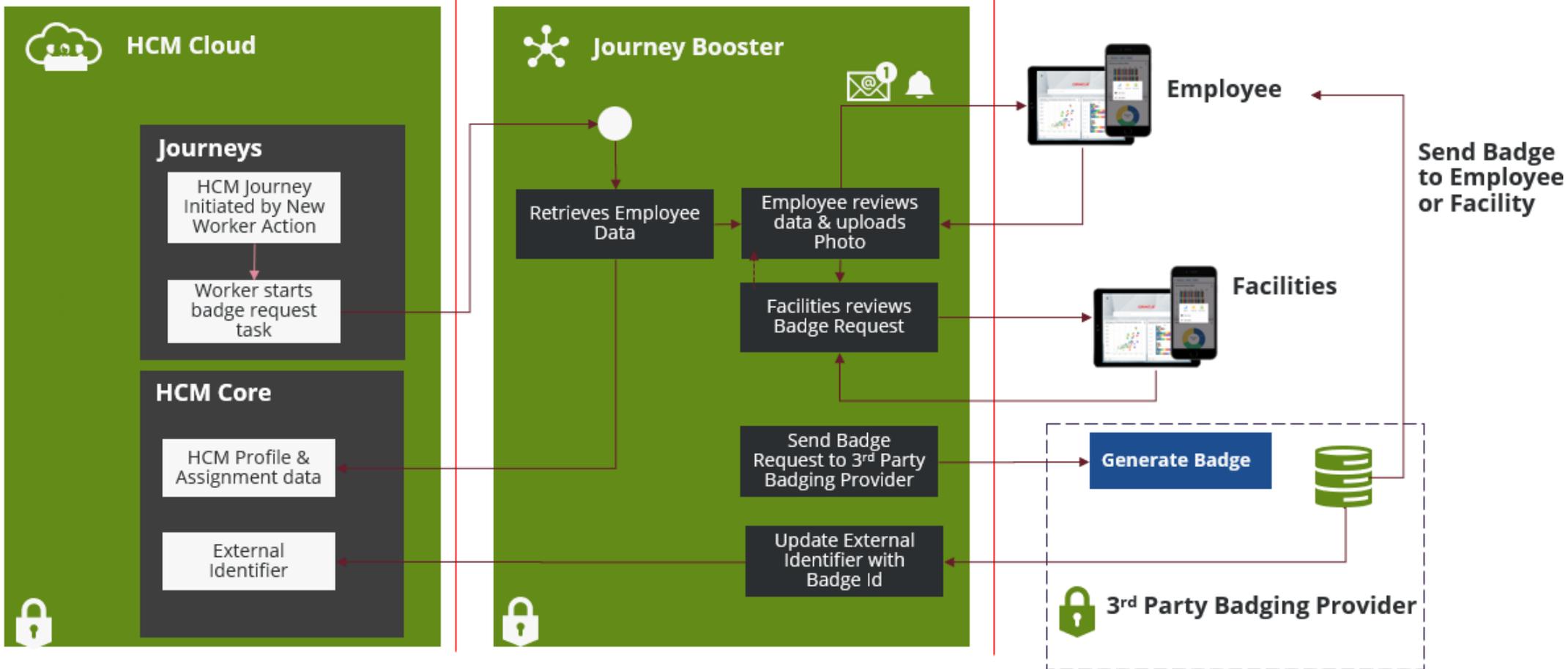


Sample Architecture for Scenario 1

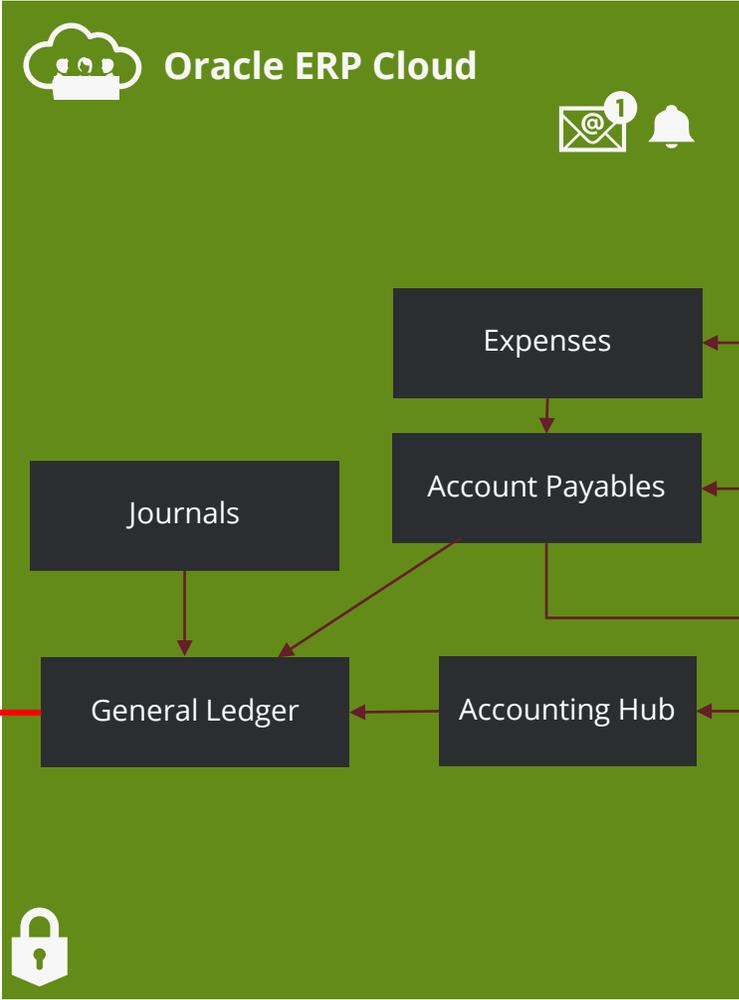
This reference architecture shows how to connect any on-premises, custom, or SaaS applications using a low code integration solution. Network resources such as Fast Connect enable a dedicated, private, communication channel. OCI application and data integration work with Object Storage and ADB to connect with Oracle, custom, and any cloud-based or SaaS applications running on any cloud platform.



Case Study Sample: HCM Onboarding: Badge Request



Case Study Sample: Financial Services Transformation



Employee



Partners/Suppliers





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Q&A

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 **ASCEND**
2024



Thank You For Attending!

Please complete the session
survey in the conference app.