

## Case Study

# Industrial Safety Company Speeds Application Development

An industrial safety company headquartered in the western United States needed a partner to build new applications so they could focus on their core business.

## The Challenge

Before working with Datavail, the client had chosen to outsource some of its application development needs to an offshore outsourcing partner, mainly because the customer wanted to focus on its core business. However, work done by their chosen outsourcing partner – whose agile project team was stitched together as a band of independent contractors – was simply not up to the client's quality standards. After a year of working with the partner, the client had very little to show for it in terms of a working product.

## The Solution

In search of an alternative solution, the client approached Datavail, intrigued by our Sprint Teams as a Service (STaaS) offering. Datavail took over where their offshore partner had left off.

Leveraging our DevOps and agile principles-based delivery methodology, Datavail's skilled & knowledgeable fractional sprint team – all team members of which were full time employees of Datavail organized under the same team manager to provide a cohesive experience – was able to onboard quickly and take ownership of the application.

## The Results

Because Datavail's sprint teams were already used to working together, they hit the ground running. We delivered a very high-quality deliverable at an astonishingly fast pace, building not only the first application but four different applications for the client in the time that it took their offshore partner to produce just one very buggy product.